Development of Part Sales Management System Lenovo

TalentPace delivered a solution ensuring smooth and seamless flow of part information exchanging subsidiaries across the regions of Lenovo.

Customer Profile

Founded in 1984, Lenovo is one of the world's leading personal technology companies, producing innovative PCs and mobile internet devices. Now, #286 on fortune 500 list, Lenovo is the world's largest PC vendor and fourth largest smartphone company.

Whether a PC, smartphone, tablet, smart TV, server, workstation or storage, Lenovo makes the products that customers need, whether smart connected or infrastructure devices, Lenovo is creating real differentiation from the competition thanks to its vertically integrated end-to-end business.

Business Scenario

- Lenovo APAC Region wanted to have a consolidated inventory, stock planning and information transfer across its subsidiaries.

- Desired to develop a solution ensuring smooth and seamless flow of part information exchanging subsidiaries across the region.

- The manual intervention must be reduced and help Lenovo achieving desired business growth at reduced long term costs.

Solution Delivered

- TalentPace implemented and rolled out a bespoke solution for sales and distribution across APAC region subsidiaries of Lenovo by using ASP.NET and MVC framework to develop the business application integrated with peripheral applications.

- Provided robust, scalable and secured architecture and developed the entire system in a quick turnaround time.

- Successfully countered the challenges with our well established delivery model, methodologies and end to end application development lifecycle as per the CMMI framework.

- Integrated with multiple third party technologies and applications and developed reliable solution.

Business Benefits

- Our solution helped Lenovo consolidating their sales and distribution operations into one virtual organization for APAC region.

- Our solution enhanced the order fulfillment process resulted in available-to-promise capability and improved overall quality of supply chain planning.

- The comprehensive solution provided Lenovo with great control in handling inventory, Forecasting and planning of Parts more effectively.

- Our solution also helped minimizing manual intervention of tracking inventory at highly improved business processes enabled quick turnaround in getting real time data such as on-hand-stock, and optimizing local stock at distribution level.

Technologies

- .NET
- C#
- MVC5
- WebServices
- HTML5/CSS3
- SQL Server

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When we needed to address our supply chain needs, TalentPace helped us by designing and developing a Bespoke solution aimed to serve different facets of supply chain processes on an independent platform. Their deep functional knowledge combined with technical expertise added more value for us. We thoroughly recommend TalentPace as an IT partner.

SivaPrakash
Head, APAC PartSales
Lenovo India

About TalentPace

TalentPace is a leading new generation information technology and global consulting services company delivering IT enabled solutions to the customers from across the geographies. Deep industry experience combined with customer centric approach makes TalentPace a remarkable partner in successful business outcomes. Our strong commitment and demonstrable capabilities TalentPace always delivered measurable and sustainable services to our customers. For more information, please visit www.talentpace.com or write to us at info@talentpace.com

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